

## Rate Sheet October 2010

### A. Contract Projects (Audio, Video, Graphic Design, Web Design, etc.)

Outsourcing your project or parts of it? This (and more) is what we can do for you at very competitive prices. Flat rates can be negotiated for entire projects, or a contract price established for longterm cooperation.

Job Description	Start-up	Hourly Rate <sup>3</sup>	Material Cost
<b>Video Editing SD / DV</b>	\$50 - \$200		
Production Sessions / Communication		\$30	cost based + 10%
Video Capturing & Logging		\$40	cost based + 10%
Scene and Sequence Rough Cut Edit		\$45	cost based + 10%
"Live Switch Edit" Multicam max. 4 feeds		\$55	cost based + 10%
Scene and Sequence Fine Cut Edit		\$55	cost based + 10%
Soundtrack Editing & Processing		\$55	cost based + 10%
Graphics, Titles, Design and Programming		\$65	cost based + 10%
<b>DVD Authoring</b>	\$50 - \$200		
Production Sessions / Communication		\$30	cost based + 10%
Concept Development and Scripting		\$65	cost based + 10%
Formatting, Recoding (version management)		\$65	cost based + 10%
Assembling, Testing & Finalizing		\$55	cost based + 10%
<b>Motion Graphics</b>	\$100 - \$200		
Production Sessions / Communication		\$30	cost based + 10%
Concept Development and Scripting		\$45	
Design, Execution and Tweaking		\$65	
<b>Visual Effects</b>	\$150 - \$250		
Production Sessions / Communication		\$30	cost based + 10%
Concept Development and Scripting		\$45	
Design, Execution and Tweaking		\$80	
<b>Graphic Design &amp; Printing</b>	\$50 - \$200		
Production Sessions / Communication		\$30	cost based + 10%
Concept Development and Styling		\$45	
Design, Testing and Tweaking		\$55	
Print Preparation		\$35	
Print Job Execution & Delivery		\$35	
<b>Web Site Design and Flash Animation</b>	\$50 - \$200		
Production Sessions / Communication		\$30	cost based + 10%
Concept Development and Scripting		\$48	
Database Design and Connectivity		\$55	
Flash Animations (no scripting)		\$55	
Flash Animations with ActionScript		\$75	
Flash (streaming) video		\$80	

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	Assembling, Testing & Publishing		\$45	
	Web Site Maintenance		\$48	
<b>Sound Restoration</b>		\$50 - \$200		
	Production Sessions / Communication		\$25	cost based + 10%
	Applying effects and finalizing		\$55	

<sup>3</sup> In most cases a 4 hour minimum applies. Partial hours are administered in units of 20 minutes or 1/3 of an hour. Rates shown are for hours 8 a.m. - 10 p.m. For hours 10 p.m. - 8 a.m. or for Urgent Jobs, add 15%.

A Job Order will be issued in advance for each separate project with descriptions of the tasks at hand and the estimated cost. Change orders will be quoted at the client's request and have to be confirmed in writing. Projects quoted or estimated under \$500 are to be paid in full in advance, the remainder being debited or credited upon completion. For projects over \$500, quote or estimate, payments are due as follows: \$500 up front, 50% of the remainder half-way through and the final remaining amount upon completion.

**Note:** Student discounts do NOT apply to contract projects.

**Note:** Use of our lodging facilities is billed and charged separately except when part of a **Package Deal**; payment for lodging is always due in advance.

ASK FOR PACKAGE DEALS!

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## B. Transfers

We offer a range of video and audio transfers from one medium to another, or from one standard or format into another (recoding). For INPUT we can handle VHS (NTSC, PAL or SECAM), DVD (any region, zone), Data-DVDs with A/V files, DV-Tape, VHS-C and more. (HD available soon) We OUTPUT on the medium of your choice: VHS, DVD, DV-Tape, Audio Tape or Cassette, etc. We are able to FTP files as well by putting them up for download.

Transfer Type <sup>1</sup>	Start-up	Price per minute <sup>2</sup>	Processing & Material Cost
VHS to DVD (plain)	\$10	25¢	\$12 per DVD + SlimCase
VHS to DVD (rough edit)	\$15	75¢	\$12 per DVD + SlimCase
VHS to DV-tape	\$15	15¢	\$16 per DV-tape 60 min. \$20 per DV-tape 120 min.
Video Capturing from Tape or DVD	\$25	25¢	actual cost + 10%
Video Logging (footage cataloguing)	\$25	25¢	actual cost + 10%
NTSC - PAL - SECAM v.v. conversion	\$20	25¢	actual cost + 10%
A/V Formatting / Recoding	\$20	15¢	actual cost + 10%
Audio Reel or Cassette to WAV or MP3	\$10	12¢	\$12 per CD/DVD + SlimCase
Film to Video	N/A	N/A	N/A

<sup>1</sup> If you don't see the kind of transfer you desire listed here, please contact us to find out if we can help you anyway.

<sup>2</sup> Minutes of original footage/tape, before editing if any.

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