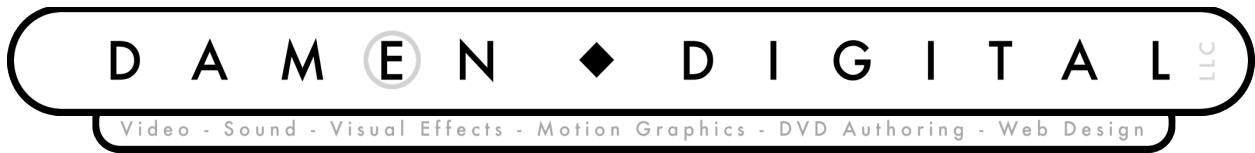


Rate Sheet October 2007

A. Contract Projects (Audio, Video, Graphic Design, Web Design, etc.)

Outsourcing your project or parts of it? This (and more) is what we can do for you at very competitive prices. Flat rates can be negotiated for entire projects, or a contract price established for longterm cooperation.

Job Description	Start-up	Hourly Rate ³	Material Cost
Video Editing SD / DV	\$50 - \$200		
Production Sessions / Communication		\$30	cost based + 10%
Video Capturing & Logging		\$40	cost based + 10%
Scene and Sequence Rough Cut Edit		\$45	cost based + 10%
"Live Switch Edit" multicam max. 4 feeds		\$55	cost based + 10%
Scene and Sequence Fine Cut Edit		\$55	cost based + 10%
Soundtrack Editing & Processing		\$55	cost based + 10%
Graphics, Titles, Design and Programming		\$65	cost based + 10%
DVD Authoring	\$50 - \$200		
Production Sessions / Communication		\$30	cost based + 10%
Concept Development and Scripting		\$65	cost based + 10%
Formatting, Recoding (version management)		\$65	cost based + 10%
Assembling, Testing & Finalizing		\$55	cost based + 10%
Motion Graphics	\$100 - \$200		
Production Sessions / Communication		\$30	cost based + 10%
Concept Development and Scripting		\$45	
Design, Execution and Tweaking		\$65	
Visual Effects	\$150 - \$250		
Production Sessions / Communication		\$30	cost based + 10%
Concept Development and Scripting		\$45	
Design, Execution and Tweaking		\$80	
Graphic Design & Printing	\$50 - \$200		
Production Sessions / Communication		\$30	cost based + 10%
Concept Development and Styling		\$45	
Design, Testing and Tweaking		\$55	
Printing Preparation		\$35	
Printing Job Execution & Delivery		\$35	
Web Site Design and Flash Animation	\$50 - \$200		
Production Sessions / Communication		\$30	cost based + 10%
Concept Development and Scripting		\$48	
Database Design and Connectivity		\$55	
Flash Animations (no scripting)		\$55	
Flash Animations with ActionScript		\$75	
Flash (streaming) video		\$80	
Assembling, Testing & Publishing		\$45	
Web Site Maintenance		\$50	
Sound Restoration	\$50 - \$200		
Production Sessions / Communication		\$30	cost based + 10%
Applying effects and finalizing		\$55	



Rate Sheet October 2007

³ In most cases a 4 hour minimum applies. Partial hours are administered in units of 20 minutes or 1/3 of an hour. Rates shown are for hours 8 a.m. - 10 p.m. For hours 10 p.m. - 8 a.m. or for Urgent Jobs, add 15%.

A Job Order will be issued in advance for each separate project with descriptions of the tasks at hand and the estimated cost. Change orders will be quoted at the client's request and have to be confirmed in writing. Projects quoted or estimated under \$500 are to be paid in full in advance, the remainder being debited or credited upon completion. For projects over \$500, quote or estimate, payments are due as follows: \$500 up front, 50% of the remainder half-way through and the final remaining amount upon completion.

Note: Student discounts do NOT apply to contract projects.

Note: Use of our lodging facilities is billed and charged separately except when part of a **Package Deal**; payment for lodging is always due in advance.

ASK FOR PACKAGE DEALS!

B. Equipment Use (Add \$10 p.h. for Limited Active Assistance)

Discounts are available for **College Students** and **High School Students**. See details below or visit our Web Site www.myweblab.com.

Suite	Hardware	Purpose	Software	Hour	Day [§]	Week
Suite A <i>available</i> <i>Nov '07</i>	Mac Pro, Intel Xeon Dual 2.6 GHz 5 GB DDR SDRAM 1 TB Internal Storage 2 x Cinema Display 1680 x 1050 Sony HVR-M25U HD/DVCAM etc.	A/V 5.1 / HD Editing	FCP, STP, MOT†	\$44*	\$300**	\$1500
		HD Visual Effects	SHK, MOT, FCP	\$48	\$325	\$1595
		Surround Sound Mix	STP, CUB	\$34	\$230	\$1150
		HD-DVD Authoring	CMP, DVD	\$46	\$315	\$1560
Suite B	Power Mac G5, Dual Core 2.7 GHz 4.5 GB DDR SDRAM 500 GB Internal Storage 2 x Cinema Display 1680 x 1050 Panasonic AG-DV2500 DV/DVCAM RCA Color Monitor Altec Lansing Speaker Set	A/V SD/DV Editing	FCP, STP, MOT	\$44	\$300	\$1500
		SD Visual Effects	SHK, MOT, FCP	\$44	\$300	\$1500
		Motion Graphics	STP, LTF	\$34	\$230	\$1150
		DVD Authoring	DVD	\$44	\$300	\$1500
		Graphic Design	FIW, PHS	\$28	\$185	\$925
		Web Design	DRW, FIW, PHS	\$30	\$200	\$1000
		Sound Restoration	STP, CUB	\$28	\$185	\$925
Suite C	WinterGreen AMD 1.8 GHz PC 2 x Samsung 713N 17 inch monitor Creative Audigy 2 5.1 etc.	Graphic Design	FIW, PHS	\$28	\$185	\$925
		Web Design	DRW, FIW, PHS	\$30	\$200	\$1000
		VB-6 Programming	VB-6, FIW	\$28	\$185	\$925
		MIDI-Mastering	CUB, VST-instruments	\$28	\$185	\$925

† **Software Codes:** FCP = Final Cut Pro, STP = Soundtrack Pro, MOT = Motion, SHK = Shake, DVD = DVD Studio Pro, DRW = Dreamweaver, FLS = Flash, FIW = Fireworks, PHS = PhotoShop, CUB = Cubase, CMP = Compressor, CTL = Cinema Tools, LTF = LiveType Fonts.

* **Rates:** All rates are commercial / professional day-time rates. College Students: 25% off, High School Students 50% off. Minimum age: 18. Limitations on availability and other restrictions may apply: INQUIRE. Off-hour rates (midnight - 8:00 a.m.) 10% off on rates shown (does not apply to already discounted rates.)

Flat rates / Contract Price / Package deals: Rates can be negotiated for entire projects, or a contract price established for frequent use.

§ **Hours:** Minimum = 2, Day = 8 consecutive hours, week = 40 hours during a period of one week (4 consecutive hours minimum).

Night sessions or around-the-clock sessions are possible.

ASK FOR PACKAGE DEALS!

Rate Sheet October 2007

C. Transfers

We offer a range of video and audio transfers from one medium to another, or from one standard or format into another (recoding). For INPUT we can handle VHS (NTSC, PAL or SECAM), DVD (any region, zone), Data-DVDs with A/V files, DV-Tape, VHS-C and more. (HD available soon) We OUTPUT on the medium of your choice: VHS, DVD, DV-Tape, Audio Tape or Cassette, etc. We are able to FTP files as well by putting them up for download.

Transfer Type ¹	Start-up	Price per minute ²	Material Cost
VHS to DVD (plain)	\$10	25¢	\$2 per DVD + Sleeve
VHS to DVD (rough edit)	\$15	75¢	\$2 per DVD + Sleeve
VHS to DV-tape	\$15	15¢	\$6 per DV-tape 60 min. \$20 per DV-tape 120 min.
Video Capturing from Tape or DVD	\$25	25¢	actual cost + 10%
Video Logging (footage cataloguing)	\$25	25¢	actual cost + 10%
NTSC - PAL - SECAM v.v. conversion	\$20	25¢	actual cost + 10%
AV Formatting / Recoding	\$20	15¢	actual cost + 10%
Audio Reel or Cassette to WAV or MP3	\$10	12¢	\$2 per CD/DVD + Sleeve
Film to Video	N/A	N/A	N/A

¹ If you don't see the kind of transfer you desire listed here, please contact us to find out if we can help you anyway.

² Minutes of original footage/tape, before editing if any.

D: On-Site Lodging

Quality on-site lodging is available. Room rates are based on single occupancy per night; charge for additional person = \$15 per night. Max. 4 adults per room. Discounts allowed for stays **2 nights or more**, discount percentage depending on hourly rate (minus discount) applied to you for Suites (Dry Hire), as follows.

Room	Regular rate peak-season	Regular rate off-season	If hourly equipment rental rate > \$40	If hourly equipment rental rate > \$30	If hourly equipment rental rate > \$20
Motel 1 - 6	\$90**	\$70	60% off	50% off	25% off
Inn # 1	\$80	\$60	60% off	50% off	25% off
Inn # 2	\$80	\$60	60% off	50% off	25% off
Inn # 3	\$60	\$48	60% off	50% off	25% off
Inn # 4	\$88	\$68	60% off	50% off	25% off

Weekly/monthly rate: Lodging Rates can be negotiated for longer stays. **Lodging tax:** A 7% lodging tax applies for stays of 1 - 28 nights. **Age-requirement:** 21 years. **General:** All rooms are non-smoking, outdoor smoking allowed. Prepayment and use of major credit card may be required. For more room info, please visit - Shin/Damen LLC / The Maplewood Inn & Motel.

** All rates are subject to change without notice. Actual rates, prices, costs and discounts are disclosed and agreed upon by rental agreement or job order.

Check our web site regularly for the latest rates, prices and discounts.